

OCIP Brokerage and Administration

By: J. Mullen

SELECTION CRITERIA	POINTS	AON	MARSH	WILLIS	GALLAGHER	MERRIWETHER & WILLIAMS	ALLIANT	WELLS FARGO
Experienced of the proposed team, and its key individuals in the development of a high quality OCIP insurance program for court buildings ...	10	9.70	9.75	9.75	9.4	8.675	9.725	8
Recent experience of proposed team and its key individuals in the completion of an OCIP for public/ institutional buildings ...	10	8.5	7.5	8	6.5	4.5	7.5	3.25
Prospective brokers record of developing insurance programs that support the public agency's realities in providing the OCIP ...	15	13.75	10.75	14.75	12.25	8.25	12.75	7.5
Prospective brokers record in developing programs and systems for implementing an OCIP insurance program for construction ... a rolling OCIP	15	14	11.5	14.25	11	9	12	7
Demonstrated experience and expertise of the proposed team with developing and implementing project loss control plans ...	5	4	3.25	5	3.5	3.25	3.5	3
Demonstrated experience and expertise in developing claims administration and reserve analysis programs ...	5	4	2.75	4.5	4.5	3	2.75	2.75
Demonstrated ability and authority of the designated Account Manager to provide internal control of the brokers project team in order to provide the AOC with a single point of contact ...	10	8.25	5.75	9.5	7	7	9	4
Ability of the broker to provide staff and resources necessary to develop and manage separate OCIP's around the state	10	9.5	6.75	9	6	6	6.75	2
Sub-total	80	71.7	58	74.75	60.15	49.675	63.975	37.5
Fee Score Option 1	20	12.89	11.61	11.03	17.78	20.00	9.84	8.72
Total Points	100.00	84.59	69.61	85.78	77.93	69.68	73.82	46.22
Rank		2	6	1	3	5	4	7
Fee Score Option 2	80	13.59	11.62	10.57	18.55	20.00	8.03	5.00
Total Points	80.00	85.29	69.62	85.32	78.70	69.68	72.00	42.50
Rank		2	6	1	3	5	4	7

Method 1 Fee Scoring		Construction Cost							
1732 Phase 1	Construction Amount	\$842,593,000							
	% Quoted		0.0712	0.07786	0.0809	0.055	0.0419	0.0709	0.08
	Fee		\$1,319,838	\$1,443,294	\$1,499,647	\$1,019,538	\$776,702	\$1,314,277	\$1,482,964
1407 Phase 1	Construction Amount	\$1,298,120,000							
	% Quoted		0.0527	0.05272	0.049	0.04	0.029	0.0709	0.08
	Fee		\$1,505,040	\$1,505,612	\$1,399,373	\$1,142,346	\$828,201	\$2,024,808	\$2,284,691
1407 Phase 2	Construction Amount	\$1,173,929,292							
	% Quoted		0.0485	0.05451	0.0581	0.035	0.038	0.0709	0.08
	Fee		\$1,252,583	\$1,407,799	\$1,500,516	\$903,926	\$981,405	\$1,831,095	\$2,066,116
1407 Phase 3	Construction Amount	\$995,745,050							
	% Quoted		0.0483	0.06132	0.073	0.03	0.033	0.0709	0.08
	Fee		\$1,058,079	\$1,343,300	\$1,599,167	\$657,192	\$722,911	\$1,553,163	\$1,752,511
Total			\$5,135,539	\$5,700,005	\$5,998,703	\$3,723,000	\$3,309,219	\$6,723,342	\$7,586,282
Score Points			12.9	11.6	11.0	17.8	20.0	9.8	8.7

Method 2 Fee Scoring		Proposer	Range of Fees	Base Score	Proposed Fee	Developed Score	Score Differential	(High Range Fee) - (Proposed Fee)	Additional Score Points
7,586,282.00	Merriwether	3,309,219.00	20	3,309,219	20.00	285,137.53	-	0	
3,309,219.00		3,594,356.53	19						
4,277,063.00	Gallagher	3,879,494.07	18	3,723,000	18.55	285,137.53	156,494.07	0.548837134	
285,137.53		4,164,631.60	17						
		4,449,769.13	16						
		4,734,906.67	15						
		5,020,044.20	14						
	Aon	5,305,181.73	13	5,135,539	13.59	285,137.53	169,642.73	0.594950554	
		5,590,319.27	12						
	Marsh	5,875,456.80	11	5,700,005	11.62	285,137.53	175,451.80	0.615323412	
	Willis	6,160,594.33	10	5,998,703	10.57	285,137.53	161,891.33	0.567765778	
		6,445,731.87	9						
	Alliant	6,730,869.40	8	6,723,342	8.03	285,137.53	7,527.40	0.02639919	
		7,016,006.93	7						
		7,301,144.47	6						
	Wells Fargo	7,586,282.00	5	7,586,282	5.00	285,137.53	-	0	