**Attachment 5**

**Submission Form for**

**Technical & Cost Proposal**

**(Full Service)**

1. Proposer’s name, address, telephone and fax numbers, email and federal tax identification number.

|  |  |
| --- | --- |
| Firm (Legal Name): |  |
| Address: |  |
| Address Line 2: |  |
| City, State, Zip Code |  |
| Contact: |  |
| Title: |  |
| Phone Number: |  |
| Email Address: |  |
| Federal Tax ID Number: |  |
| Web Site: |  |
| Hotel Check-in and Check-out Time |  |
| Guest Room Reservation Cancellation Policy |  |

|  |  |  |
| --- | --- | --- |
| Please indicate which date(s) you are offering for theprogram | | |
| **Dates** | **Yes** | **No** |
| **Fall 2022 dates (*order preference*)** | | |
| 1st Choice: October 21-November 4, 2022 |  |  |
| 2nd Choice: October 14-28, 2022 |  |  |
| **Summer 2023 dates (*no order preference*)** | | |
| July 28-August 11, 2022 |  |  |
| July 21-August 4, 2022 |  |  |

|  |  |  |
| --- | --- | --- |
| **Billing** | **Yes** | **No** |
| Does the property accept direct billing (master account)? |  |  |

|  |  |  |
| --- | --- | --- |
| **Incidentals** | **Daily Amount** | **Total** |
| What is the amount held for incidentals upon check-in |  |  |

1. Estimated Meeting and Function Room Block:

Propose Meeting and Function Rooms schedule, including the date, time, and a description of the set is detailed below. Please add the Function room name, square footage, noting dimensions, any odd shapes, angles, pillars and other salient characteristics). Enter “n/a” for any items that are not applicable. ***Include floor plan and capacity chart***

**Fall 2022**

| **Date(s)** | **Time** | **Function** | **Set Up** | **Expected Attendance** | **Room Name**  **Sq. Footage** |
| --- | --- | --- | --- | --- | --- |
| Dates 1-15 | 1:00pm-24 hour hold | Staff Office | Conference table for 6, 6 6’ tables for storage | 6 |  |
| Dates 1-15 | 1:00pm-24-hour hold | Meeting Planner Office | Boardroom | 2 |  |
| Dates 3-15 | 6:00am-24-hour hold | AV Storage | 6’ tables for 2 | 2 |  |
| Dates ~~3~~ 2-8 & 11-15 | 9:00am-24-hour hold | Faculty Room | Hollow Square | 15 |  |
| **Week 1 - Meetings** | | | | | |
| Dates 3-8 | 6:00am-24-hour hold | General Session | 15 Conference Pods for 9, stage with head table for 3, Podium | 135 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakout #1 (can use ½ the General Session) | 6 Conference pods of 9 | 72 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakout #2 | 6 Conference pods of 9 | 65 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #3 | 6 Conference pods of 9 | 45 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #4 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #5 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #6 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #7 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #8 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #9 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #10 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #11 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #12 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #13 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #14 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #15 | Conference | 9 |  |
| Dates 4-8 | 7:30-8:30am | Breakfast | Rounds | 145 |  |
| Date 3-4 | 8:00am-2:00pm | Lunch with Speaker (can use ½ the General Session) | Rounds of 9 | 145 |  |
| Dates 5-8 | 11:45am-1:15pm | Lunch | Rounds | 145 |  |
| **Week 2 - Meetings** | | | | | |
| Dates 11-15 | 6am-24-hour hold | General Session | 12 Rounds of 9, stage with head table for 3, Podium | 135 |  |
| Dates 11-15 | 6:00am-24-hour hold | Breakout #1 | Crescent Rounds | 72 |  |
| Dates 11-15 | 6:00am-24-hour hold | Breakout #2 | Crescent Rounds | 65 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #3 | Crescent Rounds | 45 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #4 | Crescent Rounds | 30 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #5 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #6 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #7 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #8 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #9 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #10 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #11 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #12 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #13 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #14 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #15 | Conference | 9 |  |
| Date 13 | 6:00am – 7:00pm | Computer Lab | Classroom (2 per 6’ or 3 per 8’) | 60 |  |
| Dates 11 | 8:00am-2:00pm | Lunch with Speaker | Rounds of 9 | 155 |  |
| Dates 12-15 | 7:30-8:30am | Breakfast | Rounds | 155 |  |
| Dates 12-14 | 11:45am-1:15pm | Lunch | Rounds | 155 |  |
| Dates 14 | ~~12~~ 5:00:00-8:30pm | Dinner with Speaker | Rounds of 9 | 137 |  |

**Summer 2023**

| **Date(s)** | **Time** | **Function** | **Set Up** | **Expected Attendance** | **Room Name**  **Sq. Footage** |
| --- | --- | --- | --- | --- | --- |
| Dates 1-15 | 1:00pm-24 hour hold | Staff Office | Conference table for 6, 6 6’ tables for storage | 6 |  |
| Dates 1-15 | 1:00pm-24-hour hold | Meeting Planner Office | Boardroom | 2 |  |
| Dates 3-15 | 6:00am-24-hour hold | AV Storage | 6’ tables for 2 | 2 |  |
| Dates ~~3~~ 2-8 & 11-15 | 9:00am-24-hour hold | Faculty Room | Hollow Square | 18 |  |
| **Week 1 - Meetings** | | | | | |
| Dates 3-8 | 6:00am-24-hour hold | General Session | 12 Conference Pods for 9, stage with head table for 3, Podium | 108 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakout #1 (can use ½ the General Session) | 6 Conference pods of 9 | 54 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakout #2 | 6 Conference pods of 9 | 54 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #3 | 6 Conference pods of 9 | 45 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #4 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #5 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #6 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #7 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #8 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #9 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #10 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #11 | Conference | 9 |  |
| Dates 3-8 | 6:00am-24-hour hold | Breakouts #12 | Conference | 9 |  |
| Dates 4-8 | 7:30-8:30am | Breakfast | Rounds | 121 |  |
| Date 3-4 | 8:00am-2:00pm | Lunch with Speaker | Rounds of 9 | 121 |  |
| Dates 5-8 | 11:45am-1:15pm | Lunch | Rounds | 121 |  |
| **Week 2 - Meetings** | | | | | |
| Dates 11-15 | 6am-24-hour hold | General Session | 12 Rounds of 9, stage with head table for 3, Podium | 108 |  |
| Dates 11-15 | 6:00am-24-hour hold | Breakout #1 (can use ½ the General Session) | Crescent Rounds | 72 |  |
| Dates 11-15 | 6:00am-24-hour hold | Breakout #2 | Crescent Rounds | 65 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #3 | Crescent Rounds | 45 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #4 | Crescent Rounds | 30 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #5 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #6 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #7 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #8 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #9 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #10 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #11 | Conference | 9 |  |
| Dates 11-14 | 6:00am-24-hour hold | Breakout #12 | Conference | 9 |  |
| Date 13 | 6:00am – 7:00pm | Computer Lab | Classroom (2 per 6’ or 3 per 8’) | 60 |  |
| Dates 11 | 8:00am-2:00pm | Lunch with Speaker (can use ½ the General Session) | Rounds of 9 | 121 |  |
| Dates 12-15 | 7:30-8:30am | Breakfast | Rounds | 121 |  |
| Dates 12-14 | 11:45am-1:15pm | Lunch | Rounds | 121 |  |
| Dates 14 | ~~12~~ 5:00:00-8:30pm | Dinner with Speaker | Rounds of 9 | 108 |  |

*Propose Meeting and Function Rooms schedule, including the date, time, and a description of the set is detailed below. Please add the Function room name, square footage, noting dimensions, any odd shapes, angles, pillars and other salient characteristics). Enter “n/a” for any items that are not applicable.*

Are Meeting and Function Rooms compliant with American Disabilities Act (ADA)?

|  |  |
| --- | --- |
| Yes |  |
| No |  |

Can the Program use its own audio-visual equipment at no additional charge?

|  |  |
| --- | --- |
| Yes |  |
| No |  |

Please include an audio-visual price list sheet with this proposal for the Program.

1. Propose Meeting and Function Room Rates. Please note the maximum Meeting Room Rental as indicated on the RFP in Section 2. **NOT TO EXCEED $10,000**

**Fall 2022**

| Based Upon Percentage of Block | Inclusive Meeting Room Rental Rates |
| --- | --- |
| If the total sleeping rooms occupied equals 80-100% of the total sleeping rooms blocked. | Complimentary if possible |
| If the total sleeping rooms occupied equals 70–79% of the total sleeping rooms blocked. |  |
| If the total sleeping rooms occupied equals 60–69% of the total sleeping rooms blocked. |  |
| If the total sleeping rooms occupied equals 59% or less of the total sleeping rooms blocked. |  |

**Summer 2023**

| Based Upon Percentage of Block | Inclusive Meeting Room Rental Rates |
| --- | --- |
| If the total sleeping rooms occupied equals 80-100% of the total sleeping rooms blocked. | Complimentary if possible |
| If the total sleeping rooms occupied equals 70–79% of the total sleeping rooms blocked. |  |
| If the total sleeping rooms occupied equals 60–69% of the total sleeping rooms blocked. |  |
| If the total sleeping rooms occupied equals 59% or less of the total sleeping rooms blocked. |  |

1. Propose Termination Fee and corresponding Effective Deadline Date. Please note the maximum Termination Fee as indicated on the RFP in Section 2: **NOT TO EXCEED $25,000**

**Fall 2022**

| Item Number | Termination | Effective Deadline Date | Inclusive Termination Fees |
| --- | --- | --- | --- |
| a. | Effective on or before: |  |  |
| b. | Effective on or before: |  |  |
| c. | Effective on or before: |  |  |
| d. | Effective on or after: |  |  |

**Summer 2023**

| Item Number | Termination | Effective Deadline Date | Inclusive Termination Fees |
| --- | --- | --- | --- |
| a. | Effective on or before: |  |  |
| b. | Effective on or before: |  |  |
| c. | Effective on or before: |  |  |
| d. | Effective on or after: |  |  |

1. Propose Food and Beverage schedule, including specific menus provided for the unit price indicated on the Form for Submission of Cost Pricing.

**Breakfast preferences to be included**: Buffet with hot items including an egg dish, oatmeal, meat, pastries, juice, etc.

**Lunch/Dinner preferences to be included**: Buffet with 3 entrée options. No setup/teardown fees.

**Fall 2022**

| Type of Group Meal | Food and Beverage  **Detailed menu required** | Estimated Number of Meals | Inclusive Price per person |
| --- | --- | --- | --- |
| **Date 3** | | | |
| Lunch Buffet |  | 145 |  |
| **Date 4** | | | |
| Breakfast Buffet |  | 145 |  |
| AM Coffee Service |  | 145 |  |
| Lunch Buffet (meeting room with speaker) |  | 145 |  |
| **Date 5** | | | |
| Breakfast Buffet |  | 145 |  |
| AM Coffee Service |  | 145 |  |
| Lunch Buffet |  | 145 |  |
| **Date 6** | | | |
| Breakfast Buffet |  | 145 |  |
| AM Coffee Service |  | 145 |  |
| Lunch Buffet |  | 145 |  |
| **Date 7** | | | |
| Breakfast Buffet |  | 145 |  |
| AM Coffee Service |  | 145 |  |
| Lunch |  | 145 |  |
| **Date 8** | | | |
| Breakfast Buffet |  | 145 |  |
| AM Coffee Service |  | 145 |  |
| **Date 11** | | | |
| Lunch Buffet (meeting room with speaker) |  | 155 |  |
| **Date 12** | | | |
| Breakfast Buffet |  | 155 |  |
| AM Coffee Service |  | 155 |  |
| Lunch Buffet |  | 155 |  |
| **Date 13** | | | |
| Breakfast Buffet (include a box breakfast option as well with the price for each) |  | 155 |  |
| **Date 14** | | | |
| Breakfast Buffet |  | 155 |  |
| AM Coffee Service |  | 155 |  |
| Lunch Buffet |  |  |  |
| Dinner Buffet (meeting room with speaker) |  | 135 |  |
| **Date 15** | | | |
| Breakfast Buffet |  | 155 |  |
| AM Coffee Service |  | 155 |  |

**Summer 2023**

| Type of Group Meal | Food and Beverage  **Detailed menu required** | Estimated Number of Meals | Inclusive Price per person |
| --- | --- | --- | --- |
| **Date 3** | | | |
| Breakfast Buffet |  | 121 |  |
| **Date 4** | | | |
| Breakfast Buffet |  | 121 |  |
| AM Coffee Service |  | 121 |  |
| Lunch Buffet (meeting room with speaker) |  | 121 |  |
| **Date 5** | | | |
| Breakfast Buffet |  | 121 |  |
| AM Coffee Service |  | 121 |  |
| Lunch Buffet |  | 121 |  |
| **Date 6** | | | |
| Breakfast Buffet |  | 121 |  |
| AM Coffee Service |  | 121 |  |
| Lunch Buffet |  | 121 |  |
| **Date 7** | | | |
| Breakfast Buffet |  | 121 |  |
| AM Coffee Service |  | 121 |  |
| Lunch |  | 121 |  |
| **Date 8** | | | |
| Breakfast Buffet |  | 121 |  |
| AM Coffee Service |  | 121 |  |
| **Date 11** | | | |
| Lunch Buffet (meeting room with speaker) |  | 131 |  |
| **Date 12** | | | |
| Breakfast Buffet |  | 131 |  |
| AM Coffee Service |  | 131 |  |
| Lunch Buffet |  | 131 |  |
| **Date 13** | | | |
| Breakfast Buffet (include a box breakfast option as well with the price for each) |  | 131 |  |
| **Date 14** | | | |
| Breakfast Buffet |  | 131 |  |
| AM Coffee Service |  | 131 |  |
| Lunch Buffet |  |  |  |
| Dinner Buffet (meeting room with speaker) |  | 108 |  |
| **Date 15** | | | |
| Breakfast Buffet |  | 131 |  |
| AM Coffee Service |  | 131 |  |

1. Propose Sleeping Room schedule. Enter “n/a” for any items that are not applicable.

**Fall 2022**

| Date | Type of Sleeping Room | Estimated Number of Sleeping Rooms | **Confirm number of rooms able to provide** | **Confirm daily room rate** (w/o taxes & surcharges) | **Confirm daily individual room rate w/ surcharges and/or tax (if applicable** |
| --- | --- | --- | --- | --- | --- |
| Date 2 | Single Occupancy | 18 |  |  |  |
| Date 3 | Single Occupancy | 145 |  |  |  |
| Date 4 | Single Occupancy | 145 |  |  |  |
| Date 5 | Single Occupancy | 145 |  |  |  |
| Date 6 | Single Occupancy | 145 |  |  |  |
| Date 7 | Single Occupancy | 145 |  |  |  |
| Date 8 | Single Occupancy | 5 |  |  |  |
| Date 9 | Single Occupancy | 5 |  |  |  |
| Date 10 | Single Occupancy | 5 |  |  |  |
| Date 11 | Single Occupancy | 155 |  |  |  |
| Date 12 | Single Occupancy | 155 |  |  |  |
| Date 13 | Single Occupancy | 155 |  |  |  |
| Date 14 | Single Occupancy | 155 |  |  |  |
| Date 15 | Check-out | Check out |  |  |  |
|  |  | 1360 |  |  |  |

**Summer 2023**

| Date | Type of Sleeping Room | Estimated Number of Sleeping Rooms | **Confirm number of rooms able to provide** | **Confirm daily room rate** (w/o taxes & surcharges) | **Confirm daily individual room rate w/ surcharges and/or tax (if applicable** |
| --- | --- | --- | --- | --- | --- |
| Date 2 | Single Occupancy | 15 |  |  |  |
| Date 3 | Single Occupancy | 121 |  |  |  |
| Date 4 | Single Occupancy | 121 |  |  |  |
| Date 5 | Single Occupancy | 121 |  |  |  |
| Date 6 | Single Occupancy | 121 |  |  |  |
| Date 7 | Single Occupancy | 121 |  |  |  |
| Date 8 | Single Occupancy | 5 |  |  |  |
| Date 9 | Single Occupancy | 5 |  |  |  |
| Date 10 | Single Occupancy | 5 |  |  |  |
| Date 11 | Single Occupancy | 131 |  |  |  |
| Date 12 | Single Occupancy | 131 |  |  |  |
| Date 13 | Single Occupancy | 131 |  |  |  |
| Date 14 | Single Occupancy | 131 |  |  |  |
| Date 15 | Check-out | Check out |  |  |  |
|  |  | 1144 |  |  |  |

Are Sleeping rooms compliant with American Disabilities Act (ADA)?

|  |  |
| --- | --- |
| Yes |  |
| No |  |

Propose the cut-off date for reservations:

Fall 2022: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Summer 2023: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. Check either “yes” or “no” beside each of the items listed below. If applicable, propose the rate(s) for tax and/or surcharge below:

| Item Number | Type | Yes | No | Percentage  Rate | Dollar Amount |
| --- | --- | --- | --- | --- | --- |
| a. | Hotel/motel transient occupancy tax waiver (exemption certificate for state agencies) |  |  |  |  |
| b. | Occupancy Tax rate: |  |  |  | $ (Fall 2022)  $ (Summer 2022) |
| c. | Tourism, State Tax or Surcharge: |  |  |  | $$ (Fall 2022)  $ (Summer 2022) |
| d. | Tourism, State Tax or Surcharge: |  |  |  | $$ (Fall 2022)  $ (Summer 2022) |

1. Propose Parking price schedule, number of parking passes, discounted passes and parking rate inclusive of any service charges, gratuity, and/or sales tax. Enter “n/a” for any items that are not applicable.

| Parking Rate | Number of Complimentary parking | Valet Parking Rate | Self-Parking Rate | Oversize vehicles/SUV | In/Out Privileges |
| --- | --- | --- | --- | --- | --- |
| Complimentary parking |  |  |  |  |  |
| Discounted Parking Group Rate |  |  |  |  |  |
| Normal Hotel Parking Rate |  |  |  |  |  |

1. Propose High speed internet connection pricing.

* What are the daily charges for computer connection for individual guests? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
* What are the daily charges for an individual computer connected to the Internet in meeting rooms? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

* What are the charges for all attendees for the duration of the program? \_\_\_\_\_\_\_\_\_\_\_\_\_

(Please propose the lowest package rate possible)

1. Other Program Needs (identify if included in other proposed pricing):

| Item No. | Description | Approved (please note if approved) | Alternative |
| --- | --- | --- | --- |
| 1. | Complimentary Registration area telephone |  |  |
| 2. | (10) Complimentary easels each program date |  |  |
| 3. | (10) Complimentary Wireless Internet for staff each program date |  |  |
| 4. | Staff Office and AV storage area on total lock out – complimentary lock out and 2 keys for each room for JCC staff each program date |  |  |
| 5. | Complimentary room policy – please indicate how many booked rooms will earn 1 complimentary room each program date |  |  |
| 6. | 2 complimentary suite upgrades each program date |  |  |
| 7. | Complimentary or discounted parking for group each program date |  |  |
|  | **Additional concessions:** |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

1. Propose options for transportation to the hotel on public transportation

Discuss the various means of transportation to local airports.

Discuss the approximate distance from major freeways.

|  |
| --- |
|  |
|  |
|  |

**OFFER PERIOD**

A Proposer's submission is an irrevocable offer for ninety (90) days following the proposal due date. In the event a final contract has not been awarded within this ninety (90) day period, the Judicial Council of California reserves the right to negotiate extensions to this period.

**L. Signature (must be completed by proposer):**

|  |  |  |  |
| --- | --- | --- | --- |
| Signed this \_\_\_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_, 20\_\_\_\_\_\_\_\_. | | | |
| By: |  |  |  |
|  | Signature |  | Print Name |
| Title: |  |  |  |