

<b>Reference #</b>	<b>Evaluation Criterion:</b>	<b>Placement History</b>
<b>F-2</b>	<b>Maximum Points for this Criterion:</b>	<u>19 Points</u> (out of 100 possible points)

**Proposal Requirements:** In order to demonstrate the breadth and depth of proposer’s ability to fill the AOC’s staff augmentation requirements, proposers must indicate the number of placements (actual positions filled) they have made in the past 12-months for each of the AOC job classifications set forth in Classifications Attachment of the RFP. Proposers must include references for each placement made in the past 12-months.

**Proposer must complete the following:**

**Part I – Number of placements per AOC job classifications in last 12-months.** Indicate the number of placements your company has made in the past 12-months, including your use of subcontracted firms to make a placement. In the event your placement classifications differ from the AOC list, account for your placements in the most equivalent AOC classification.

Classification	Number of Placements in Past 12-Months
Applications IT Architect	
Application Support Analyst	
Application Tester	
Application Testing Lead	
Business Applications Analyst	
Sr. Business Applications Analyst	
Business Systems Analyst	
Sr. Business Systems Analyst	
Data Modeler	
Database Administrator	
Enterprise IT Architect	
Infrastructure/Operations IT Architect	
IT Developer	
IT Developer Lead	
IT Program Manager	
IT Project Manager	
Network Engineer	
Quality Assurance Analyst	
Release Analyst	
Release Manager	
Security Analyst	

Classification	Number of Placements in Past 12-Months
Service Delivery Manager	
Technical Analyst	
Technical Construction Analyst	
Technical Writer	
TIBCO Development Engineer	

**Part II – References:** Using the template set forth in this Part II, below, provide a reference for **each** placement you have noted in Part I, above. You should replicate the reference template as many times as may be required. References for each placement listed in Part I, above, are mandatory; therefore, you must include a corresponding reference form for each placement your have listed in Part I. In the event your placement classifications differ from the AOC list, provide a reference for your placement in the most equivalent AOC classification. In the reference form, below, the term “Company” means the name of the firm/entity where the individual you placed performs the work they were placed for. The AOC may contact some or all of the references provided in order to determine the proposer’s performance record on placement work similar to that described in this RFP. The AOC reserves the right to use the information gained from the reference Company in the evaluation process. *NOTE: Reference information denoted with an \* in the highlighted boxes on the form below are deemed by the AOC to be proposer’s proprietary and confidential information which meets the disclosure exemption requirements of Rule 10.500, and will NOT be disclosed pursuant to a request for public documents.*

<b>AOC Classification</b>	
<b>Duration of Assignment (List Dates)</b>	
<b>Name of Individual Placed*</b>	
<b>Company Where Placed*</b>	
<b>Company Point of Contact (Name)*</b>	
<b>Email Address and Phone Number for Company Point of Contact*</b>	