Cost Proposal to:

JUDICIAL COUNCIL OF CALIFORNIA

RFP IT-2021-80RB

For

MASTER AGREEMENTS FOR TECHNICAL STAFF AUGMENTATION SERVICES

April 13, 2021

Submitted By:

COST PROPOSAL

PRICING – REFERENCE #12-F

xFusion Technologies is pleased to offer a highly attractive financial proposal to meet the Judicial Council of California's needs.

We have listed our maximum hourly rates in the table below.

Classification	Maximum Hourly Rate (USD)
Applications IT Architect	120
Application Support Analyst	110
Application Tester	100
Application Testing Lead	110
Business Applications Analyst	110
Sr. Business Applications Analyst	120
Business Systems Analyst	110
Sr. Business Systems Analyst	120
Data Modeler	110
Data Scientist	125
Database Administrator	110
Enterprise IT Architect	130
Infrastructure/Operations IT Architect	110
IT Developer	110
IT Developer Lead	120
IT Governance Subject Matter Expert	130
IT Infrastructure Subject Matter Expert	130
IT Program Manager	125
IT Project Manager	125
Network Engineer	110
Quality Assurance Analyst	106
Release Analyst	106
Release Manager	110
Report Writer	106
Security Analyst	106
Service Delivery Manager	110
Technical Analyst	110
Sr. Technical Analyst	120
Technical Construction Analyst	110
Technical Writer	110
TIBCO Development Engineer	110

The above-mentioned rates are maximum hourly rates which includes 15% of overhead costs and 20% of profit mark-up rates when the placement is an employee.

Where the individual is an independent contractor or is from one of our subcontracting firms, we have used a calculation method of 5% of overhead costs and 20% of profit mark-up rates.

We are pleased to also offer a discount structure based on the number of concurrent placements in individual Work Orders. This is outlined in the table below.

Number of Concurrent Placements in Individual Work OrdersIssued Under an Awarded Master Agreement				
1-3	**4-6**	**7-10**	**11-14**	**15+**
3%	6%	9%	12%	15%