Cost Proposal for

Master Agreements for Technical Staff Augmentation Services

RFP Number: RFP-IT-2021-80RB

Prepared for

CALIFORNIA COURTS

THE JUDICIAL BRANCH OF CALIFORNIA

Prepared by

preludesys

IMPLICIT KNOWLEDGE

Ameetha Gokhale

Table of Contents

1. Attachment 12 F - Pricing 4

1. Attachment 12 F - Pricing

Part I – Discount Structure

	Number of Concurrent Placements in Individual Work Orders Issued Under an Awarded Master Agreement				
	1-3	**4-6**	**7-10**	**11-14**	**15+**
Percent (%) Discount to be Applied to Work Order(s)	0%	0.5%	1%	1.5%	2%

Part II – Mark-up / Overhead

	Proposer's Mark-up Rates			
	Initial Term 7/1/21 – 6/30/23	**1st Option Term 7/1/23 – 6/30/24**	**2nd Option Term 7/1/24 – 6/30/25**	**3rd Option Term 7/1/25 – 6/30/26**
Percent (%) Allocated to Proposer's Overhead*	[redacted]	[redacted]	[redacted]	[redacted]
[redacted]	[redacted]	[redacted]	[redacted]	[redacted]
Total Mark-up	40%	40%	40%	40%

Part III – Subcontractor Mark-up

	Mark-up Rates for Proposer's Subcontracted Firms			
	Initial Term 7/1/21 – 6/30/23	**1st Option Term 7/1/23 – 6/30/24**	**2nd Option Term 7/1/24 – 6/30/25**	**3rd Option Term 7/1/25 – 6/30/26**
Percent (%) Allocated to Proposer's Overhead*	NA	NA	NA	NA

Part IV – Maximum Hourly Rate

S.No	Position	Maximum Hourly Rate for Initial Term 7/1/21 – 6/30/23
1	**IT Developer** - Designs, codes, configures tests and debugs applications in various software languages. Performs software analysis, code analysis, and requirements analysis, and software review, identification of code metrics, system risk analysis, software testing, quality assurance, and performance tuning. Supports, maintains, and documents software functionality. Analyzes support issues, interacts with vendors as necessary, and develops viable solutions. Develops and supports applications using best practices and complies with AOC development standards.	$110
2	**IT Developer Lead** – See IT Developer. In addition, leads a group of IT Developers in design and development of various software systems. Works with business analysts to define software requirements, assess feasibility of design within time, and cost constraints. Identifies programming effort and assigns to technical team. Performs code reviews, develops software, conducts unit-testing, coordinates/assists in integration and user testing, and ensures development and maintenance of appropriate technical documentation. Coordinates knowledge transfer for cross training. Leads problem resolution working with peers and vendors. Assists in the development of technical and documentation standards and ensures that they are being followed	$130
3	**Technical Analyst** – Provides technical project oversight and serves as technical lead for various technology projects. Serves as the liaison with 3rd party vendors, conducts and documents technical assessments, validates business requirements, generates conceptual diagrams, and provides subject matter expertise on shared infrastructure and security components.	$140