Judicial Council of California (JCC)

Master Agreements for Technical Staff Augmentation Services

Cost Proposal

RFP#: IT-2021-80RB
Due Date & Time: Tuesday, April 13, 2021 at 1:00 PM PDT

Submitted To:

Bid Desk
Judicial Council of California
Branch Accounting and Procurement
RFP# IT-2021-80RB
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Submitted By:

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1 Pricing

1.1 Part I – Discount Structure

	Number of Concurrent Placements in Individual Work Orders Issued Under an Awarded Master Agreement				
	1-3	**4-6**	**7-10**	**11-14**	**15+**
Percent (%) Discount to be Applied to Work Order(s)	3%	5%	5%	7%	10%

1.2 Part II – Mark-up/Overhead

	Proposer's Mark-up Rates			
	Initial Term 7/1/21 – 6/30/23	***1st Option Term 7/1/23 – 6/30/24***	***2nd Option Term 7/1/24 – 6/30/25***	***3rd Option Term 7/1/25 – 6/30/26***
Proposer's Overhead* Percent (%) Allocated to Proposer's Profit*	[redacted]	[redacted]	[redacted]	[redacted]
Total Mark-up	12%	10%	10%	10%

1.3 Part III – Subcontractor Mark-up

	Mark-up Rates for Proposer's Subcontracted Firms			
	Initial Term 7/1/21 – 6/30/23	***1st Option Term 7/1/23 – 6/30/24***	***2nd Option Term 7/1/24 – 6/30/25***	***3rd Option Term 7/1/25 – 6/30/26***
Mark-up Rate for using Subcontracted Firm	12%	10%	10%	10%

1.4 Part IV – Maximum Hourly Rate

POSITION	Maximum Hourly Rate for Initial Term 7/1/21 – 6/30/23
Applications IT Architect	$96.00
Application Support Analyst	$48.00
Application Tester	$43.00
Application Testing Lead	$68.00
Business Applications Analyst	$60.00
Sr. Business Applications Analyst	$74.00
Business Systems Analyst	$60.00

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Sr. Business Systems Analyst	$65.00
Data Modeler	$66.00
Data Scientist	$79.00
Database Administrator	$55.00
Enterprise IT Architect	$96.00
Infrastructure/Operations IT Architect	$69.00
IT Developer	$75.00
IT Developer Lead	$82.00
IT Governance Subject Matter Expert	$73.00
IT Infrastructure Subject Matter Expert	$72.00
IT Program Manager	$95.00
IT Project Manager	$72.00
Network Engineer	$61.00
Quality Assurance Analyst	$46.00
Release Analyst	$70.00
Release Manager	$69.00
Report Writer	$35.00
Security Analyst	$53.00
Service Delivery Manager	$77.00
Technical Analyst	$56.00
Sr. Technical Analyst	$69.00
Technical Construction Analyst	$49.00
Technical Writer	$44.00
TIBCO Development Engineer	$57.00

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