

Weighted Scores

Candidate Number	Company	20	10	20	50	100	Rank
		Firm Experience	Team Composition	Methodology	Total Price	Total Weighted Score	
1	Business Resource Group	13.00	6.00	17.27	47.00	83.27	1
2	eCIFM Solutions	12.67	6.67	8.00	50.00	77.34	2

Judicial Branch Contracting Manual	Step-by-Step Guide for the Procurement of IT Goods and Services	Chapter 4C Page: 26 of 28 (Appendix A)
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**APPENDIX A
SAMPLE METHOD FOR ASSIGNING COST POINTS
WHEN EVALUATING RFPs**

STEP ONE:

The Bid with the lowest cost is assigned the maximum number of cost points.

STEP TWO:

Use the worksheet below to calculate the number of cost points to be assigned to each of the remaining Bids. The number of cost points to be assigned to the Bid being evaluated is the number in line 6.

Line 1 Enter the maximum number of cost points..... 50 *cCIFM points*

Line 2 Enter the dollar amount of the lowest bid..... \$ 625,136.92

Line 3 Enter the dollar amount of the bid you are evaluating. \$ 665,702.00

Line 4 Divide the number in line 2 by the number in line 3,
and enter the resulting number9391

Line 5 Multiply the number in line 1 by the number in
line 4, and enter the resulting number..... 46.95

Line 6 Round the number in line 5 to the nearest whole
number and enter that number..... 47 *BRC Points*

Example:

A superior court issues an RFP where the maximum number of cost points is 60. The court receives three bids:

<u>Bidder</u>	<u>Bid Amount</u>
A	\$90,000
B	\$98,000
C	\$80,000

- Price Proposal -
eCIFM

eCIFM

Price Proposal Submission Form

AOC RFP#: OCCM-2011-19-JMG

Name of Your Organization: eCIFM Solutions Inc.

Firm Fixed Price for System Upgrade Work: \$ 599,662.12

Note: Cost is split between the fiscal years in accordance with the Project Schedule:

\$347,356.72 (FY 2012-2013)

\$252,305.40 (FY2013-2014)

Price Per Month for Post Go-Live Support Services: \$ 12,737.40

Hourly Rates Applicable to Change Orders:

Job Title:	\$ per Hour
Project Executive	\$197.63
Project Manager	\$184.63
Application Consultant	\$174.77
Sr. Application Developer	\$164.97
Application Developer	\$146.97
Integration Specialist	\$182.27
Technical Support	\$119.18
Infrastructure Specialist	\$154.97
Database Administrator	\$174.77

Post Go Live Support Services \$12,737.40 x 2mos = \$25,474.80
Upgrade 599,662.12
Total Price \$625,136.92

Price Proposal Submission Form

AOC RFP#: OCCM-2011-19-JMG

Name of Your Organization: BRG

Firm Fixed Price for System Upgrade Work: \$ 660,702.00

Price Per Month for Post Go-Live Support Services: \$2,500.00 – Not to exceed \$10,000 in total

Hourly Rates Applicable to Change Orders:

Job Title:	BRG Title	\$ per Hour
Project Executive	Executive Sponsor	195.00
Project Manager	Senior Solution Manager	175.00
Technical Lead 1	Technical Architect	155.00
Technical Analyst 1	Technical Consultant	135.00
Technical Lead 2	Solution Consultant	135.00
Technical Analyst 2	Technical Analyst	135.00
DBA	Technical Architect	155.00

Post Go Live Support Svcs $\$2,500 \times 2 \text{ mos} = \$5,000.00$
 Upgrade $\$660,702.00$
 $\$665,702.00$

Request for Proposal OCCM-2011-19-JMG

WORKPLACE
MANAGEMENT
SOLUTIONS

Price Proposal

BRG (Business Resource Group) has provided as a single separate document, entitled "Cost Proposal," which contains the following information.

1. Firm, fixed price for the performance of all of system upgrade work specified in the Statement of Work taking into consideration the System Upgrade Project Schedule agreed to with the AOC.

Pricing Summary

BRG Products and Services Pricing Summary		
Item	Summary Description	Summary Price
	BRG Technical Services Sub Total	\$629,240
1	Project Management	\$92,000
2	Project Planning	\$11,700
3	Solution Design	\$65,950
4	Software & Database Upgrade	\$69,200
5	Solution Install	\$165,900
6	Solution Development	\$177,750
7	Solution Deployment	\$46,740
8	Contingency	\$31,462
9	Post Go-Live Support (60 days)	\$0
10	Support Services (61 to 180 Days)	\$10,000
Grand Total:		\$670,702

* Pricing calculation details are in the following tables.

- Pricing does not include applicable State and local taxes.

*Pricing Detail***BRG Technical Services (Including Contingency)**

Business Resource Group Professional Services: Technical			
Item	Description	Source	Extended Price
Project Planning Initiation and Assessment			
1	Project Management Management and Coordination per Rate Schedule	Details	\$92,000
2	Training Plan Create Training Plan	Details	\$3,900
3	Testing Plan Create Testing Plan	Details	\$3,900
4	Hypercare Plan Create Hypercare Plan	Details	\$3,900
Value Add Project Deliverables			
5	Real Estate Enhancements	Details	\$25,780
6	Asset Management Enhancements	Details	\$3,120
7	System Diagnostic	Details	\$12,400
Design			
8	Functional and Technical Design Sessions Installation and Configuration Consulting	Details	\$5,600
9	Functional Design Document Solution Design documentation	Details	\$10,900
10	Technical Design Documentation Solution Design Document	Details	\$8,150
Build			
11	Establish Development Environment @ BRG Install and configure TRIRIGA 10 development environment	Details	\$3,900
12	Prepare Testing Scripts	Details	\$56,000
13	Prepare Database Install Scripts/Documentation	Details	\$9,300
14	Solution Build Application upgrade merge and configuration	Details	\$133,000
15	Unit Testing Internal Testing and Defect Resolution	Details	\$44,750
Hardware Configuration and Setup			
16	Hardware Set-Up	Details	\$23,400

Pricing Detail (continued)

Business Resource Group Professional Services: Technical			
Item	Description	Source	Extended Price
Upgrade Development Environment			
17	Development Environment Upgrade	Details	\$7,800
18	Development Environment Testing Test TRIRIGA 10 Development Environment	Details	\$18,075
19	User Acceptance Testing and Defect Resolution Facilitate two rounds of testing by end users	Details	\$39,000
Upgrade Test/Prototype Environment			
20	Establish Test Environment @ AOC Install and configure TRIRIGA 10 test environment	Details	\$7,800
21	Test/Prototype Environment Testing Test TRIRIGA 10 Test/Prototype Environment	Details	\$18,075
Upgrade Staging Environment			
22	Staging Environment Upgrade Apply upgrade to Staging	Details	\$7,800
23	Test Staging Environment Testing in Staging Environment	Details	\$18,075
Production Upgrade			
24	Production Database Upgrade @ AOC Install and configure TRIRIGA 10 production environment	Details	\$7,800
25	Test Production Environment Test TRIRIGA 10 Production Environment	Details	\$18,075
Training			
26	Prepare Training Documentation Customized Training Manuals in PPT format	Details	\$15,600
27	Training Customized Training	Details	\$15,600
Production Stabilization			
28	Hypercare Support Period Two weeks of post go-live technical support	Details	\$15,540
29	Post Go-Live Support	Details	\$0
30	Support Services	Details	\$10,000
Contingency Budget			
31	Contingency Budget (5%) Contingency Funding	Details	\$31,462

BRG Technical Services Sub Total: \$670,702

2. *A listing of staff titles and hourly rates that will be used to price any change orders executed during the term of the contract.*

Please refer to the Price Proposal Submission Form included on the following page.

3. *The price, per month, that you will charge for the services specified in the SoW for the Post Go-Live Support Period. The AOC will authorize purchase of at least two (2) months of Post Go-Live Support services, but shall have the option of purchasing an additional four (4) months of these services.*

For the AOC, BRG proposes to provide technical support services on an hourly basis. There is no up-front fee; customers open a Purchase Order for a prearranged amount and BRG bills against this PO for any support calls received. If the customer never calls then there is no charge to the customer.

Please refer to Line 30 in the Pricing Detail on Page 6.