

Schedule 1: Summary
Summary of Total Software, Professional Services, and Maintenance Costs

Cost Categories	Proposed Cost in RFP	Explanation/Notes (if necessary)**
Software License Fees (Schedule 2)(*)(**)		
Professional Services (Schedules 3, 4, 5, 6 and 7)(*)(**):		
Implementation Services (Schedule 3)		
Data Conversion and Interfaces Estimate (Schedule 3)		
Training (Schedule 4)		
Travel and Other Costs (Schedule 5)		
Development and Staging Environment (Schedule 6)		
Blended Rates (Schedule 7)		
Hardware Costs (if any)		
Total Cost During Project Period	\$ -	

Ongoing Maintenance & Support (Years 1-5)

Period	Proposed Cost in RFP	Explanation/Notes (if necessary)**
Year One*		
Year Two		
Year Three		
Year Four		
Year Five		

*Please identify the time at which "Year One" support begins (e.g., once software goes into production).

**Attach additional notes (if needed) to provide full explanation.

Assumptions/Additional Comments

List here the maintenance & support starting point (e.g., 10% of license) and annual caps in growth (e.g., lower of x% per year or inflation). Also list all other assumptions and use additional space if necessary.

Please check all cell formulas!!

**ATTACHMENT 6
COST SUBMISSION MATRIX**

Schedule 3: Professional Services

Estimated Professional Services By Implementation Phase and Activity for Certification Process

1. Estimated Vendor Hours and Cost by Proposed Implementation Phase

Phase \ Activity	Data Conversion			Interfaces			All Other Implementation Services			Total	
	Hours	Rate*	Cost	Hours	Rate*	Cost	Hours	Rate*	Cost	Hours	Cost
Blueprint										0	\$ -
Realization										0	\$ -
Sustaining										0	\$ -
										0	\$ -
										0	\$ -
(add additional cells if needed)										0	\$ -
Total	0		\$ -	0		\$ -	0		\$ -	0	\$ -

* Please use (and specify) the proposed blended rate for each phase. Detail blended rates on Schedule 7.

3. Customization Work Estimates

Customization \ Activity	Data Conversion			Interfaces			All Other Implementation Services			Total	
	Hours	Rate*	Cost	Hours	Rate*	Cost	Hours	Rate*	Cost	Hours	Cost
										0	\$ -
										0	\$ -
										0	\$ -
										0	\$ -
										0	\$ -
(add additional cells if needed)										0	\$ -
Total	0		\$ -	0		\$ -	0		\$ -	0	\$ -

3. Assumed Government Hourly Participation (Please input the estimated "Hours" only)

Phase \ Activity	Data Conversion			Interfaces			All Other Implementation Services			Total	
	Hours	Rate	Cost	Hours	Rate	Cost	Hours	Rate	Cost	Hours	Cost
Design											
Configure											
Build											
(add additional cells if needed)											
Total	0.00			0.00			0.00			0.00	

Assumptions/Additional Comments

Please check all cell formulas!!

Note: Phases are provided for illustration purposes only. Cost submittal must match any phases proposed in implementation plan.

At a minimum, vendors must separate work effort by projected implementation phases and specify which modules are included in each phase.

For Customizations, include a reference to the Functional Requirement (e.g. B2.5) requiring the customization.

Please indicate professional services estimates for migration of the public site (<http://www.courtinfo.ca.gov/>) to the web content management solution.

Schedule 4: Training Costs
Estimated Cost of Training by Phase

1. Training Hours and Costs By Trainee

Trainee Type	Phase	Number of Students	Phase I			Phase II			Phase III			Phase IV			Phase V			Total	
			Units	Cost/Unit	Cost	Units	Cost/Unit	Cost	Units	Cost/Unit	Cost	Units	Cost/Unit	Cost	Units	Cost/Unit	Cost	Units	Cost
Total		0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	

*Please label each Phase to be consistent with your implementation methodology.

2. Additional Training Costs

Type	Phase	Phase I			Phase II			Phase III			Phase IV			Phase V			Total	
		Units	Cost/Unit	Cost	Units	Cost/Unit	Cost	Units	Cost/Unit	Cost	Units	Cost/Unit	Cost	Units	Cost/Unit	Cost	Units	Cost
Total		0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0

3. Total Training Costs

Total Cost	Phase	Phase I			Phase II			Phase III			Phase IV			Phase V			Total	
				Cost			Cost			Cost			Cost			Cost		Cost
Total Cost		0		\$0	0		\$0	0		\$0	0		\$0	0		\$0	0	\$0

Assumptions/Additional Comments

Note: Phases are provided for illustration purposes only. Cost submittal must match any phases proposed in implementation plan.

Please check all cell formulas!!

Schedule 5: Travel & Other Costs
Travel and Other Costs

Phase Category	Phase I Cost	Phase II Cost	Phase III Cost	Phase IV Cost	Phase V Cost	Total Cost
Total	\$ -	\$ -	\$ -	\$ -	\$ -	

**Please label each Phase to be consistent with your implementation methodology.*

Assumptions/Additional Comments

Provide estimate for travel to/from AOC's San Francisco office

Please include price for Performance Bond on this worksheet, as applicable

Please check all cell formulas!!

Schedule 6: Development and Staging Environments
Detailed Costs for development and staging hardware, software and configuration

Hardware	Proposed Cost in RFP	Explanation/Notes (if necessary)**
Subtotal	\$ -	
Third-Party Software (List Individually)		
Subtotal	\$ -	
Installation / Configuration		
Subtotal	\$ -	
List Price	\$ -	
Discountable Software		
Less Discount		
Total License Fees		

**Attach additional notes (if needed) to provide full explanation.

Assumptions/Additional Comments

List all other assumptions here.

Please check all cell formulas!!
 Please include all costs associated with establishment of development and staging environment (e.g. backend databases, application servers or other required infrastructure)

Schedule 7: Blended Rates
Blended Rates for Proposed Project Team

Blended Rate	Team Members Comprising Blended Rate	%age of each in this rate	Explanation/Notes (if necessary)**
Sample 1			
\$300.00	Account Executive	10.00%	
	Principal	10.00%	
	Senior Manager	80.00%	
Sample 2			
\$150.00	Programmer	25.00%	
	Programmer Analyst	25.00%	
	Technical Writer	25.00%	
	Maintenance Analyst	25.00%	

***Attach additional notes (if needed) to provide full explanation.*

<p><u>Assumptions/Additional Comments</u></p> <p><i>List all other assumptions here.</i></p> <p><i>Please check all cell formulas!!</i></p>
