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- 1. Can we reuse the General Session for the meals or the breakouts?

  There is a possibility that we could use the General Session room for one breakout but not meals.
- 2. I understand the proposal has a validity of 90 days. If we have another group ready to confirm before a decision or award is given on the program, does the hotel have the option to withdraw the proposal?
  - It is very difficult for us when this happens. The process is very tedious and time consuming. I would not submit if you cannot commit. It usually doesn't take 90 days to post the Intent to Award. This is done about 4-6 weeks following receipt of all the bids.
- 3. Is it okay to use half of the General Session room as one Breakout room separated by a 6ft. divider?
  - It hard for me to visualize what the room would look like with dividers I am guessing if it was tastefully done it would work.
- 4. Our hotel includes breakfast in the room rate (in this case, the state rate), is it possible to use the \$25 breakfast budget and add it to the Break and Lunch budgets?

  Our F&B rates are very strict. If we went this way, the invoice would still need to reflect the capped amounts.
- 5. Will you accept a bid from a third party? I saw this but wasn't sure:

The Judicial Council of California, Conference & Registration Services does not retain the services of third party or outsourced representation. All quoted rates are to be net, not commissionable.

No we cannot accept bids from third parties.

6. Locations were not listed in order of preference. Do you have a preference for location?

There is not a preference for location.

7. Is there any flexibility on dates?

The dates are not flexible.