

JUDICIAL COUNCIL OF CALIFORNIA

QUESTIONS AND ANSWERS

ADMIN-2018-08-LB
Energy Efficiency Lighting

April 18, 2018

#1 Will the State of CA JCC consider a 2 week extension to the bid due date? Since the Answers to the Questions will be posted on 4/18 (at the earliest), it may take time for the bidders to react to the Questions and possible changes. Also, it takes time to coordinate pricing info, gather all the required info, and review of the Ts&Cs.

ANSWER: Unfortunately, we cannot offer an extension to the bid due date. Bids are due April 25th 2018 at 2:00 p.m. Pacific Time.

#2 The RFP has a footer dated “1/7/2017”; Just want to confirm that this the most current version of the RFP.

ANSWER: Yes, this is a current version. The footer ties to the RFP template.

#3 Paragraph 2.B “NOTE” mentions “fixed price contract”. Will the State of CA JCC please consider a price adjustment option on at least an annual basis due to possible un-foreseen escalations?

ANSWER: Please see Attachment 2, Appendix B, Item #2, second bullet. Although this is a fixed firm price contract, there are provisions in the agreement for cost increases beyond your control.

#4 On the bidders call, it was mentioned that 22 facilities were already converted to LED – were those replacements plug & play, or direct wire installations? What was the manufacturer?

ANSWER: There has actually been over 22 facilities either retrofitted or in the process of being retrofitted (59 to be exact) that are not part of this RFP. Those facilities were a mix of direct wire and plug & play methods using a wide variety of manufacturers, and installing vendors including private contractors, direct install utility programs, and the CCC (California Conservation Corps).

#5 Page 4, Section I references technical support to field supervisors from Mon-Sat 9-9. How many field supervisors are there?

ANSWER: There is one field installation supervisor for the CCC per 10-person crew. We currently have between 4-5 crews working in different locations. This is subject to change upon CCC crew availability. Planning should be for at least 3-8 crews or 3-8 projects in progress at any one time.

#6 In regards to Warranty. Section 2.1 – Items #1, 2, 7...it states “10 years” as “Optional/Preferred”. But in Attachment 11, its states “10 year minimum”. Please clarify.

ANSWER: The 10-year minimum in items 1, 2, and 7 in attachment 11 is OPTIONAL. A 5-year minimum is MANDATORY otherwise. We have revised the attachment 11, non-cost worksheet to better represent this more clearly.

#7 For Item#1 – 10,000 PCs of LED Tubes - the title says: “**Dimmable** LED linear T-8 replacement 4 foot lamps”, but then you have “**Dimmable**” mentioned in the “Optional/Preferred Specifications” section.

ANSWER: Dimmable is preferred as optional but not mandatory. We have revised the form to better represent this.

#8 What percentage of the 10,000 lamps will be used as Dimmable?

ANSWER: We would prefer all 10,000 lamps are dimmable if that solution is available.

#9 Does it justify paying extra cost of Dimmable feature for the whole 10,000 PCs?

ANSWER: We have found the cost is usually minimal. Our internal clients (the court staff), generally prefer dimmable lamps.

#10 Is this bid all or nothing?

ANSWER: We intend to award to only one bidder.

#11 Will you be awarding only on vendor?

ANSWER: Yes, see answer to question #10.

#12 What are the payment terms?

ANSWER: Net 60, please see attachment 2 appendix B, section 5.2.

#13 How is “PREFERRED” defined or valued on the “**10 YEAR WARRANTY**” for Items#1 and #2?
The specs is asking for “L70 Lumen Maintenance (Hours) \geq 50,000” which normally require 5 YEAR WARRANTY.

We know that units with **90,000 Hours L70** offer 10 YEAR WARRANTY.

Please also note that the 10-year warranty on LED Tubes is normally ordered for hard to reach areas such as subway systems or high-risk areas such as prison systems. It will double our cost and as a result your cost.

ANSWER: Lumen maintenance hours specified are a minimum. 5-year warranty is a minimum. A 10-year warranty is an optional/preferred characteristic as labor for lamp changes is cost prohibitive.

#14 Regarding Items #1, will you be purchasing all 10,000 pieces of LED lamps in one large order or in a few smaller orders?

ANSWER: We expect the minimum order at any one time to be 10,000 or greater.

#15 Are we limited to the number of recycling companies we can use?

ANSWER: No, many recycling companies are regional and do not provide state wide coverage. We would expect a given proposal would include multiple or a network of recyclers to provide statewide coverage.

#16 If the lighting materials will be installed by experienced contractor what type of support would be requested when it comes to the installation of the lighting materials.

ANSWER: We have encountered situations where we are dealing with custom or specialty fixtures requiring more than normal research, fitment, and/or compatibility support.

#17 Page 7 – Item #G. **ITEM #7 LED Lighting “Linear T-8 replacement, 2 foot”**

The specs is asking for “14. Lumens \geq 2100 lm”. 2100 Lumens is for a 4FT T8 lamp. For a 2FT T8 lamp the Lumens should be almost half. Can you please clarify?

ANSWER: We have revised Attachment 11, non-cost worksheet, to reflect the correct lumens, watts, and efficiency.

#18 Please confirm the wattage and lumens in the specifications for Item #7, as they seem high.

ANSWER: There were a few mistakes discovered in the specifications of Item #7. Wattage, lumens, and efficiency have now been corrected in the RFP and Non-Cost worksheet.

#19 Is Title 24 required for these lamp installs?

ANSWER: In general, we are exempt as the work results in greater than a 50% energy savings. If a given project falls outside of this exemption, we will follow the Title 24 code requirements applicable to the project.

#20 What is the Lamp life requested for all solutions?

ANSWER: Please check the specifications in the RFP, as they are respective to each solution.

#21 Will there be a disqualification for using multiple manufacturers for materials?

ANSWER: No, there is no penalty for using multiple manufacturers, as long as the Proposer meets the required specifications in each solution. All components of a solution must be compatible with each other per manufacturers specifications.

#22 Who is the decision maker on lamp or ballast/battery selection for each facility?

ANSWER: The Judicial Council’s Sustainability unit will review and approve each order. Decisions regarding selection can be discussed and resolved direct with the Sustainability project manager or designated representative prior to and/or after presenting the order for approval.

#23 Is it allowable to have Proposer offer more than one solution for consideration?

ANSWER: Yes, Proposer may decide to propose an optional solution. All items must meet or exceed the mandatory specifications listed and provide separate cost and non-cost worksheets for the options.

#24 Who is allowed to respond to this RFP?

ANSWER: Any entity or individual meeting the criteria set forth in the RFP.

#25 Can Proposers have access to the utility bills for facilities that the materials will be installed in?

ANSWER: Utility bills are not necessary as this RFP is not requiring any analytics or information requiring utility data.