# JUDICIAL COUNCIL OF CALIFORNIA STANDARD AMENDMENT COVERSHEET

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	MASTER AGREEMENT NUMBER	AMENDMENT NUMBER
	MA-202002	2
		FEDERAL EMPLOYER ID NUMBER
		99-0365507

- 1. All capitalized terms not defined in this amendment ("Amendment") have the meanings given to them in the Master Agreement referenced above ("Agreement"). As set forth in the Agreement, the term "Contractor" refers to **Northpointe Inc. d/b/a equivant** and the term "Judicial Council" or "State" refers to the **Judicial Council of California**.
- 2. This Amendment becomes effective on: November 1, 2025.
- 3. The parties hereby agree to amend the Agreement as follows:
  - a. Pursuant to **Exhibit 3, General Terms and Conditions**, Paragraph 26, Termination; Term of Agreement, Section F, Term and Termination, the Judicial Council hereby exercises its option to extend the Agreement for the **First** Option Term period beginning **November 1, 2025** and ending **October 31, 2028**. The expiration date of the Agreement is hereby changed from **October 31, 2025** to **October 31, 2028**.
  - b. **Exhibit 8, Fees, Pricing and Payment Terms** of the Agreement is hereby deleted and replaced in its entirety with **Exhibit 8, Fees, Pricing and Payment Terms Revision 1** attached hereto and incorporated herein.
- 4. Except as provided in this Amendment, all terms and conditions of the Agreement, as previously amended, remain in full force and effect.

JUDICIAL COUNCIL'S SIGNATURE	CONTRACTOR'S SIGNATURE
	CONTRACTOR'S NAME (if Contractor is not an individual person, state whether Contractor is a corporation, partnership, etc.)
Judicial Council of California	Northpointe Inc. d/b/a equivant
BY (Authorized Signature)	BY (Authorized Signature)
æ	of July S
PRINTED NAME AND TITLE OF PERSON SIGNING	PRINTED NAME AND TITLE OF PERSON SIGNING
Tracy Matthews, Supervisor, Contracts	Patrick Laney General Manager
DATE EXECUTED	DATE EXECUTED
10/15/2025	October 14, 2025
ADDRESS Attn: Branch Accounting and Procurement 2850 Gateway Oaks Drive, Suite 300 Sacramento, CA 95833-4348	ADDRESS 2014 Champions Gateway Suite 301 Canton, OH 44708

### **EXHIBIT 8 - Revision 1**

### FEES, PRICING AND PAYMENT TERMS

The prices and dollar amounts indicated in Exhibit 8 shall be adjusted for inflation during the term of this Agreement at an annual rate of 5%. The inflation adjustments will be effective on November 1 of each year beginning in 2021.

## 1. Fees.

## A. Licensed Software, Subject to Section 3 of Exhibit 3, fees; third-party software fees.

Licensing Fees Contractor Name: Northpointe, Inc. d/b/a equivant

Detailed Licensing Fees (Including non-production environments)

Software Application	Fee Per User	Explanation/Notes (if necessary) Note Taxable Items when Applicable
Production Environment		
Court/CJP	\$1,500.00	Software list price with 15% base discount applied per user is shown for Pretrial and Case Manager solutions.
Non-Production Environment		
Court/CJP	\$0.00	Multiple non-production environments may be needed per Court/CJP.
Third-Party Software bundled in (List Individually) (Defined as ancillary software that works in conjunction with primary software)		
ShowCase iDMS - User License	\$1,500	Optional - Document Management Server per use of Licensed Software. List price plus discount has been applied.
Court/CJP		
Total	\$3,000	

<sup>\*\*</sup>Attach additional notes (if needed) to provide full explanation

### Assumptions/Additional Comments

- 1. Standard PTRA systems installed to date have not required the iDMS for advanced document management capabilities as part of the solution. The iDMS software (both server and per use fees apply) has been included in the "Third-Party Software" grid above.
- 2. Price breaks will be applied as multiple Court (which may include use by any law enforcement, immigration, judicial or other government entity, including, but not limited to, a county probation department, collectively referred to as "CJP") engage in purchasing. Enterprise Level Pricing will be applied starting at the 400 user threshold. The Court and Contractor will mutually determine what user means for identified user counts in this Exhibit 8. In most cases, "user," as used in this Exhibit 8, will often be the number of Court employees using the Licensed Software.
- 3. On a case by case basis, Courts may negotiate more favorable pricing than is what is set forth in this Exhibit 8.
- 4. Contractor's software and services categories as included in this pricing response are considered nontaxable categories. No taxes have been included in the pricing provided.
- 5. Total number of bundles (5 use licenses per bundle) is applied in digital license for all non-production and production environments. Courts/CJPs will not be charged double to cover a non-production versus a production environment. For example, for a 100 user Court, software fees based on 100 users will be applied, not 200 users.
- 6. Licensed Software fees included are recurring, based on subscription bundling.

Software Application	Fee Per User	Explanation/Notes Note Taxable Items when Applicable
Enterprise Court/CJP Pricing		
** Price Breaks at Branchwide Large-volume purchases.	\$ 1,500	30% discount applied at the 400 user threshold.
Subtotal	\$ 1,500.00	
Third-Party Software bundled in (List Individually)		
ShowCase iDMS - User License	\$500.00	Optional; full discount applied at the 400 user threshold.
Subtotal	\$ 500.00	
	\$	
Total	1,199.00	

# B. Maintenance and Support Services fees.

Maintenance and Support Services have been included in the Software License Fees.

Contractor Name: Northpointe, Inc. d/b/a equivant

**Annual Maintenance and Support** 

Detailed Costs for Maintenance and Support Services. Contractor's costs must include software upgrades due to changes in the law. Court/CJPs will not pay an additional amount for software upgrades that are required due to changes in the law. Contractor must be willing to provide non-scope upgrades or modifications to the PTRA that are paid for by a single Court/CJP to be available for use to all other Court/CJPs at no additional cost.

Maintanana and sunnaut datails	Duamagad Coat	Explanation/Notes (if necessary)**
Maintenance and support details	Proposed Cost	Explanation/Notes (if necessary)***
Small Court/CJP		Maintenance and Support Services have been included in the
		Software License Fees. Additional maintenance costs are not
Year 1	\$ -	applicable.
		Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not
Year 2	\$ -	applicable.
Year 3	\$ -	Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.
		Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not
Year 4	\$ -	applicable.  Maintenance and Support Services have been included in the
		Software License Fees. Additional maintenance costs are not
Year 5	\$ -	applicable.
Subtotal	\$ -	
Discount		
Total License Fee	\$ -	
Medium Court/CJP		
		Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not
Year 1	\$ -	applicable.
		Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not
Year 2	\$ -	applicable.
Year 3	\$ -	Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not
I cai 3	φ <del>-</del>	applicable.  Maintenance and Support Services have been included in the
		Software License Fees. Additional maintenance costs are not
Year 4	\$ -	applicable.
		Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not
Year 5	\$ -	applicable.
Subtotal	\$ -	

Discount			
Total License Fee	\$	-	
Large Court/CJP			
Year 1	\$	_	Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.
N. 2			Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not
Year 2	\$		applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not
Year 3	\$	-	applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not
Year 4	\$	-	applicable.
Year 5	\$	-	Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.
Subtotal	\$	-	
Discount			
Total License Fees	\$	-	
Entermise Licensine			
<b>Enterprise Licensing</b>			
Year 1	\$		Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.
Year 1	\$	-	Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not
	\$ \$	- -	Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the
Year 1 Year 2	\$	-	Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not
Year 1 Year 2 Year 3	\$	-	Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not
Year 1 Year 2 Year 3 Year 4	\$ \$ \$	-	Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.
Year 1 Year 2 Year 3 Year 4 Year 5	\$ \$ \$	-	Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.  Maintenance and Support Services have been included in the Software License Fees. Additional maintenance costs are not applicable.

Contractor Name:

Northpointe, Inc. d/b/a equivant

### Other or Additional Costs (based on an individual Court/CJP deployment)

Other or additional Costs

		SMALL			MEDIUM			LARGE		ENTERPRISE			
Description	Unit Cost	No. of Units	Total Cost										
Document Scanning Services	\$205	0	\$0	\$205	0	\$0	\$205	0	\$0	\$205	0	\$0	
DMS Integration	\$205	150	\$30,750	\$205	250	\$51,250	\$205	250	\$51,250	\$205	400	\$82,000	
Integration Services (integration using existing Services API)	\$205	220	\$45,100	\$205	250	\$51,250	\$205	400	\$82,000	\$205	950	\$194,750	
Additional Data Exchanges/Interfaces (custom)	\$205	180	\$36,900	\$205	400	\$82,000	\$205	800	\$164,000	\$205	1400	\$287,000	
Topaz Signature Pads	\$199	125	\$24,875	\$199	325	\$64,675	\$199	750	\$149,250	\$199	750	\$149,250	
iDMS Server License	\$20,000	1	\$20,000	\$30,000	1	\$30,000	\$40,000	1	\$40,000	\$55,000	1	\$55,000	
Judicial Portal	\$15,000	1	\$15,000	\$24,000	1	\$24,000	\$40,000	1	\$40,000	N/A			
Northpointe Reporting	\$10,000	1	\$10,000	\$12,000	1	\$12,000	\$15,000	1	\$15,000	N/A			
NPS Pretrial Assessment Parser	\$17,500	1	\$17,500	\$25,000	1	\$25,000	\$40,000	1	\$40,000	N/A		<b>\$0</b>	
NPS Outbound Messaging and Reminders	\$0.10	TBD	per SMS	.10	TBD	per SMS	.10	TBD	per SMS	\$48,000	Unlimited	\$48,000	
Total			\$200,125			\$340,175			\$581,500			\$811,000	

### **Assumptions/Additional Comments**

Integration services and additional data exchanges have been populated above based on several assumptions regarding Court/CJP size.

Document Scanning Services are not provided by Contractor; Third Party providers would be required to complete this work effort. As such, no pricing is provided.

Document Scanning Services, Integration Services and Topaz Signature Pad fees would be incurred during the Implementation project and are categorized as one-time fees. This assumes no on-going services work related to integrations or data exchanges are requested by individual Courts/CJPs. As requirements vary Court by Court and over time, on-going fees may occur.

Discounts for the additional recurring costs listed in the chart above, are as follows (Topaz Signature Pads excluded):

5% discount for annual additional costs equaling \$200,000 or above (5% total discount on additional costs, annually)

Another 5% discount for annual additional costs equaling \$300,000 or above (10% total discount on additional costs, annually)

Another 5% discount for annual additional costs equaling \$400,000 or above (15% total discount on additional costs, annually)

Example: if a bundle of additional costs equals \$420,000, a 15% discount will be applied to the recurring additional costs, resulting in \$357,000 of annual additional costs.

### \*Judicial Portal Includes

- Expedite release decisions
- Unlimited number of users
- Seamlessly access defendant information
- Easy-to-view case details
- Two-way communication
- Highest security standards

#### \*\*Northpointe Reporting

- Pre-built interfaces
- Stock reports
- Seamlessly connect reporting databases
- Report writer workstation
- Run and distribute reports
- Singular report experience

## \*\*\*NPS Pretrial Assessment Parser

- Parse CLETS for partial completion of the Pretrial Assessment Instrument (e.g, PSA, etc.)
- Manual upload
- Includes configurable custom court report
- Requires integration with local Court CMS to fully parse (additional integration fees apply)

## \*\*\*\*NPS Outbound Messaging and Reminders

- Per SMS fee applies for small, medium and large courts that do not want an enterprise (unlimited) option
- Enterprise pricing options can be negotiated per court
- Automated reminders for court and other appointment dates included
- Same terms apply for any one-way outgoing messages
- Email is included at no additional cost; email server configuration and maintenance are the responsibility of the local court

# C. Service and Contractor Personnel rates table.

[Contractor to insert its proposed rate table for services and personnel re: implementation, configuration, software customization development, programming, training, etc.]

Professional Services SMALL Contractor Name: Northpointe, Inc. d/b/a equivant

Estimated Professional Services by Implementation Phase and Activity

# 1. Estimated Contractor Hours and Cost

Activity (Prof Services)		Project	Management	t		r's Business S	SMEs	Contrac	tor's Techni	ical Resources		All Other Implementation Services*				
Phase	Resource Count	Hours	Rate*	Cost	Resource Count	Hours	Rate*	Cost	Resourc Count	e Hours	Rate*	Cost	Resource Count	Hours	Rate*	Cost
Phase I - Initiation and Infrastructure Setup																
Business Assessment and plan build	1	24	\$205	\$4,920	1	24	\$205	\$4,920	1	4	\$205	\$820			\$205	\$ -
Infrastructure design / HW & SW Inventory list and build instructions	1	4	\$205	\$820	1	0	205	\$ -	1	16	\$205	\$3,280			\$205	\$ -
Project Plan build	1	16	\$205	\$3,280	1	0	\$205	\$ -			\$205	\$ -			\$205	\$ -
Phase I Total	3	44		\$9020.00	1	24		\$4,920.00	1	20		\$4,100.00	0	0		<b>\$</b> -
Phase II - Configuration and business case testing																
Local configuration	1	4	\$205	\$820.00	1	24	\$205	\$4,920.00	1	80	\$205	\$16,400			\$205	\$
Unit Testing	1	8	\$205	\$1,640	1	32	\$205	\$6,560.00	1	20	205	\$4,100.00			\$205	\$ -
Integration testing	1	32	\$205	\$6,560.00	1	0	\$205	\$ -	1	24	\$205	\$4,920			\$205	\$ - \$
Phase II Total	3	44		\$9,020.00	2	56		\$11,480	1	124		\$25,420	0	0		<b>J</b>
Phase III -Deployment																
Data Migration	1	32	\$205	\$6,560	1	0	\$205	\$ -	1	180	\$205	\$36,900			\$205	\$ -
End to End Testing	1	16	\$205	\$3,280	1	32	\$205	\$6,560	1	40	\$205	\$8,200			\$205	\$ -
Training (User and Admin)	1	0	\$205	0	1	32	\$205	\$6,560			\$205	\$ -			\$205	\$
User Acceptance Testing	1	12	\$205	\$2,460	1	16	\$205	\$33,280	1	24	\$205	\$4,920			\$205	\$
Go-Live support	1	8	\$205	\$1,640	1	8	\$205	\$1,640	1	24	\$205	\$4,920			\$205	\$
Post go-live support	1	8	\$205	\$1,640	1	8	\$205	\$1,640	1	8	\$205	\$1,640			\$205	\$
Other			\$205	\$ -			\$205	\$ -			\$205	\$ -			\$205	\$ -
(add additional cells if needed)				\$ -				\$ -			\$205	\$ -				\$ -
Phase III Total	6	76		\$15,580	4	96		\$19,680	3	276		\$56,580	0	0		\$ -
Grand Total	12	164		\$33,620	7	176		\$36,080	6	420		\$86,100	0	0		<b>\$</b> -

## 2. Assumed Court/CJP Hourly Participation (Estimated "Hours" only)

		WGID D					GG	D.D. I. CLET		G VGT			All Other Implementation Services					
Activity (Court/CJP Staffing estimates)	Resource	urt/CJP Pi	roject M 	lanage 	ment	Resource	Court/CJ	P Business SMEs	Resource	Court/CJ	P Technical Re	sources	Resource	Other Imple	ementation Service	es		
Phase	Count	Hours				Count	Hours		Count	Hours			Count	Hours				
Phase I - Initiation and Infrastructure Setup																		
Business Assessment and plan build	1	27				2	70		1	6								
Infrastructure design / HW & SW Inventory list and build instructions	1	11							1	32								
Project plan build/accept	1	24																
Phase I Total	3	62				2	70		2	38			0	0				
Phase II - Configuration and business case testing																		
Common configuration	1	56				3	160											
Local configuration	1	23				2	50		1	16								
Unit Testing	1	70				3	160		1	40								
Integration testing	1	32				2	50		1	40								
Phase II Total	4	181				10	420		3	96			0	0				
Phase III -Deployment																		
Data Migration	1	58				1	40		2	125								
End to End Testing	1	31				2	48		1	40								
Training (User and Admin)	1	37				3	90		1	16			20	48				
User Acceptance Testing	1	36				2	64		1	40			5	40				
Go-Live support	1	11				1	16		1	16								
Post Go-Live support	1	11				1	24		1	16								
Other																		
Phase III Total	6	184				10	282		7	253			25	88				
Grand Total	13	427				22	772		12	387			25	88				

## **Assumptions/Additional Comments**

Hourly Pricing for Individual Court/CJPs should be the same regardless of Court/CJP size or number of users.

End User training is assumed; UAT to be performed by selected users prior to Go-Live. Final Professional Service hours and scope to be determined based on Court/CJP requirements and model chosen (i.e., data migration needs, training approach, total number of integrations, SaaS vs. on-premise, etc). Reduction in scope will decrease Professional Service fees.

**Professional Services** 

**MEDIUM** 

Contractor Name:

Northpointe, Inc. d/b/a equivant

Estimated Professional Services by Implementation Phase and Activity

1. Estimated Contractor Hours and Cost

1. Estimated Contractor Hours and Cost  Activity (Prof Services)		Pro	ject Manageme	nt			Contra	actor Business	s SMEs		Contract	or Techni	cal Resources			All Other Implementation Servi			vices*
Phase	Resource Count	Hou rs	Rate*		Cost	Resource Count	Hours	Rate*		Cost	Resource Count	Hours	Rate*	Со	st	Resource Count	Hours	Rate*	Cost
Phase I - Initiation and Infrastructure Setup																			
Business Assessment and plan build	1	24	\$ 205	\$	4,920	1	60	\$ 205	\$	12,300	1	4	\$205	\$820				\$205	\$
Infrastructure design / HW & SW Inventory list			\$ 205					\$ 205					\$205					\$205	\$
and build instructions	1	12	Ф 207	\$	2,460			Φ 207	\$	-	1	32	Φ205	\$6,560				#20 <i>5</i>	-
Project Plan build	1	24	\$ 205	\$4,920				\$ 205	\$	-			\$205	\$	-			\$205	\$ -
Phase I Total	3	60	\$ 205	\$	12,300	1	60		\$	12,300	2	36		\$	7,380	0	0		\$ -
Phase II - Configuration and business case testing			\$ 205																
Local configuration	1	24	\$ 205	\$4,920		1	80	\$ 205	\$	16,400	1	120	\$ 205	\$ 24,600	ı			\$ 205	\$
Unit Testing	1	12	\$ 205	\$2,460		1	32	\$ 205	\$	6,560	1	20	\$ 205	\$ 4,100	1			\$ 205	\$
Integration testing	1	80	\$ 205	\$16,400	)	1	16	\$ 205	\$	3,280	1	24	\$ 205	\$	4,920			\$ 205	\$
Phase II Total	3	116		\$	23,780	3	128		\$	26,240	1	164		\$ 33,620		0	0		\$ -
Phase III -Deployment																			
Data Migration	1	80	\$ 205	\$16,400	)	1	16	\$ 205	\$3,280		2	220	\$ 205	\$45,100				\$ 205	\$ -
End to End Testing	1	16	\$ 205	\$3,280		1	24	\$ 205	\$6,560		1	8	\$ 205	\$1,640				\$ 205	\$ -
Training (User and Admin)	1	0	\$ 205	.0		1	116	\$ 205	\$11,480				\$ 205	\$	-			\$ 205	\$ -
User Acceptance Testing	1	32	\$ 205	\$6,560		1	60	\$ 205	\$8,200		1	8	\$ 205	\$1,640				\$ 205	\$
Go-Live support	1	24	\$ 205	\$4,920		1	40	\$ 205	\$4,920		1	24	\$ 205	\$4,920				\$ 205	\$
Post go-live support	1	12	\$ 205	\$2,460		1	40	\$ 205	\$2,460		1	8	\$ 205	\$1,640				\$ 205	\$
Other			\$ 205	\$	_			\$ 205	\$	_			\$ 205	\$	-			\$ 205	\$
(add additional cells if needed)			\$ 205	\$	-				\$	-			\$ 205	\$	-			\$ 205	\$
Phase III Total	6	164		<b>\$</b>	33,620	5	180		\$	\$36,900	5	268		\$	54,940	0	0		<b>\$</b> -
Grand Total	12	340		\$	69,700	9	368		\$	\$75,440		469		\$	95,940	0	0		<b>\$</b> -

2. Assumed Court/CJP Hourly Participation (Please input the estimated "Hours" only)

Activity (Court/CJP Staffing estimates)	Court/CJP Project Management					Court/s	CJP Busines	ss SMEs		Court/C.H	P Technical I	Pesourc <i>e</i>	All C	All Other Implementation Services				
	Resource	Hou	r rroject wiana,	<u>sement</u>	Resource		Cor Dusines	55 514125	Resource		1 cennicar i	<u> </u>		Resource		ementation 5	et vices	
Phase	Count	rs			Count	Hours			Count	Hours				Count	Hours			
Phase I - Initiation and Infrastructure Setup																		
Business Assessment and plan build	1	48			2	120			1	16								
Infrastructure design / HW & SW Inventory list and build instructions	1	14							1	40								
Project Plan build/accept	1	46							•	10								
Phase I Total	3	108			2	120			2	56				0	0			
Phase II - Configuration and business case testing		100				120			<b>4</b>	50				- U	U			
Common configuration	1	77			3	220												
Local configuration	1	29			2	50			1	32								
Unit Testing	1	77			3	160			1	60								
Integration testing	1	39			2	50			1	60								
Phase II Total	4	222			10	480			3	152				0	0			
Phase III -Deployment									-						-			
Data Migration	1	98			1	80			2	200								
End to End Testing	1	34			2	48			1	48								
Training (User and Admin)	1	53			3	120			1	32								
User Acceptance Testing	1	36			2	64			1	40								
Go-Live support	1	25			1	40			1	32								
Post go-live support	1	22			1	48			1	16								
Other																		
Phase III Total	6	268			10	400			7	368				0	0			
Grand Total	13	598			22	1,000			12	576				0	0			

# Assumptions/Additional Comments

Hourly Pricing for Individual Court/CJPs should be the same regardless of Court/CJP size or number of users.

End user training model; UAT to be performed by selected users prior to Go-Live. Final Professional Service hours and scope to be determined based on Court/CJP requirements and model chosen (i.e., data migration needs, training approach, SaaS vs. on-premise, total number of integrations, etc.). Reduction in scope will decrease Professional Service fees.

Northpointe, Inc. d/b/a equivant

Professional Services LARGE Contractor Name:

Estimated Professional Services by Implementation Phase and Activity

# 1. Estimated Contractor Hours and

Activity (Prof Services)		Pr	oject Managem	ent		Contra	ctor Business Sl	MEs		Contracto	or Techni	cal Resources		All Other Implementation Services*					
Phase	Resource Count	Hours	Rate*	Cost	Resource Count	Hours	Rate*	Cost		Resource Count	Hours	Rate*	Cost	Resource Count	Hours	Rate*	Cost		
Phase I - Initiation and Infrastructure Setup																			
Business Assessment and plan build	1	24	\$ 205	\$4,920	1	80	\$205	\$16,400		1	16	\$ 205	\$3,280			\$ 205	\$ -		
Infrastructure design / HW & SW			205				\$205					\$ 205				\$ 205			
Inventory list and build instructions	1	16		\$3,280				\$	-	2	48		\$9,840				\$ -		
Project Plan build	1	80	205	\$16,400	1	16	\$205	\$3,280		1	40	\$ 205	\$8,200			\$ 205	\$ -		
Phase I Total	3	120		\$24,600	2	96		\$19,680		4	104		\$21,320	0	0		\$ -		
Phase II - Configuration and business case testing																			
Local configuration	1	24	\$ 205	\$4,920	1	120	\$205	\$24,600		1	120	\$ 205	\$24,600			\$ 205	\$ -		
Unit Testing	1	12	\$ 205	\$2,460	1	80	\$205	\$16,400		1	40	\$ 205	\$8,200			\$ 205	\$ -		
Integration testing	1	80	\$ 205	\$16,400	1	24	\$205	\$4,920		1	32	\$ 205	\$6,560			\$ 205	\$ -		
Phase II Total	3	116		\$23,780	3	224		\$45,920		1	192		\$39,360	0	0		\$ -		
Phase III -Deployment																			
Data Migration	1	100	\$ 205	\$20,500	1	24	\$205	\$4,920		2	280	\$ 205	\$57,400			\$ 205	\$ -		
End to End Testing	1	40	\$ 205	\$8,200	1	32	\$205	\$6,560		1	80	\$ 205	\$16,400			\$ 205	\$ -		
Training (User and Admin)	1	32	\$ 205	\$6,560	1	120	\$205	\$24,600		1	24	\$ 205	\$4,920			\$ 205	\$ -		
User Acceptance Testing	1	40	\$ 205	\$8,200	1	80	\$205	\$ 16,	,400	1	80	\$ 205	\$16,400			\$ 205	\$ -		
Go-Live support	1	80	\$ 205	\$16,400	1	80	\$205		,400	1	40	\$ 205	\$8,200			\$ 205	\$ -		
Post go-live support	1	24	\$ 205	\$4,920	1	40	\$205	\$8,200		1	8	\$ 205	\$1,640			\$ 205	\$ -		
Other			\$ 205	\$ -			\$205	\$	-	1	40	\$ 205	\$8,200			\$ 205	\$ -		
(add additional cells if needed)			\$ 205	\$ -			\$205	\$	-			\$ 205	\$ -			\$ 205	\$ -		
Phase III Total	6	316		\$64,780	5	376		\$ 77,	,080	6	552		\$113,160	0	0		\$ -		
Grand Total	552	432		\$113,160	10	696		\$ 142,	,680	11	848		\$173,840	0	0		-		

## 2. Assumed Court/CJP Hourly Participation (Estimated "Hours" only)

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Activity (Court/CJP Staffing estimates)	Dagannas	Court/C <sub>3</sub>	JP Project Management	Court/CJP Business SMEs			Court/CJP Technical Resources				All Other Implementation Services					
Phase	Resource Count	Hours		Resource Count	Hours			Resource Count	Hours			Resource Count	Hours			
Phase I - Initiation and Infrastructure Setup													2 2			
Business Assessment and plan build	1	60		2	140			1	32							
Infrastructure design / HW & SW Inventory list and build instructions	1	17						1	48							
Project Plan build/accept	1	100		1	40			1	24							
Phase I Total	3	177		3	180			3	104			0	0			
Phase II - Configuration and business case testing																
Common configuration	1	77		3	220											
Local configuration	1	18		2	50			1	32							
Unit Testing	1	77		3	160			1	60							
Integration testing	1	58		2	75			1	90							
Phase II Total	4	230		10	505			3	182			0	0			
Phase III -Deployment																
Data Migration	1	124		1	80			2	275							
End to End Testing	1	34		2	48			1	48							
Training (User and Admin)	1	53		3	120			1	32							
User Acceptance Testing	1	36		2	80			1	40							
Go-Live support	1	25		1	80			1	32							
Post go-live support	1	22		1	48			1	16							
Other																
(add additional cells if needed)																
Phase III Total	6	294		10	456			7	443			0	0			
Grand Total	13	701		23	1,141			13	729			0	0			

## **Assumptions/Additional Comments**

Hourly Pricing for Individual Court/CJPs should be the same regardless of Court/CJP size or number of users.

Training assumes a Train the Trainer model; UAT to be performed by selected users prior to Go-Live. Final Professional Service hours and scope to be determined based on Court/CJP requirements and model chosen (i.e., data migration needs, training approach, SaaS vs. on-premise, total number of integrations, etc.). Reduction in scope will decrease Professional Service fees.

ANNUAL COSTS (SUBSCRIPTIONS, MAINTENANCE & SUPPORT, HOSTING, APIs, MESSAGING, and PORTALS)	QTY	UNIT PRICE	TOTAL				
NPS Case Management (1 bundle of 5 user subscriptions)	1	\$7,500	\$7,500				
NPS Pretrial Basic (1 bundle of 5 user subscriptions)	1	\$5,500	\$5,500				
NPS Pretrial Management (1 bundle of 5 user subscriptions)	3	\$7,500	\$22,500				
NPS Pretrial Assessment Parser	0	\$26,000	\$0				
NPS Quality Assurance (1 bundle of 5 user subscriptions)	0	\$5,000	\$0				
NPS Reporting (1 bundle of 5 user subscriptions)	0	\$10,000	\$0				
NPS Judicial Portal	1	\$15,000	\$15,000				
NPS Automated Reminders and Outbound Messaging (per message)	TBD	\$0.10	TBD				
NPS Custom API	0	\$26,250	\$0				
NPS API Toolkit	0	\$6,000	\$0				
Hosting Amazon GovCloud (Shared)	0	\$1	\$0				
Hosting Amazon GovCloud (Dedicated)	0	\$36,000	\$0				
Subtotal, Annual Software Subscriptions, Maintenance & Support, Hosting	Subtotal, Annual Software Subscriptions, Maintenance & Support, Hosting, APIs, Messaging, and Portals						
PROFESSIONAL SERVICES - FIXED FEE (ONE-TIME COST)	QTY	UNIT PRICE	TOTAL				
Implementation Services	1		\$90,000				
Subto	otal, Implement	ation Services	\$90,000				
TRAVEL COSTS	QTY	UNIT PRICE	TOTAL				
Onsite Trips - Fixed Fee	2	\$3,000	\$6,000				
	l, Travel Costs	\$6,000					
GRAND TOTAL							
	Duinende		malicable tayes				

Prices do not include any applicable taxes.

# D. Data storage and backup fees for Hosting Services, if applicable.

Contractor Name:	Northpointe, Inc. d/b/a equivant

# **Licensing and Hardware Fees for /Contractor Hosted Services Solution**

# Detailed Licensing Fees by Software Module or Component

Software Module or Component	Fee Per User/Employee	Explanation/Notes (if necessary)**
Production Environment	Osci/Employee	Explanation/Notes (if necessary)
Court/CJP	\$ 8,000 / \$15,000 / \$36,000	Shared server for small and medium courts = \$6,000 annual fee; Dedicated Server for Small and Medium courts = \$15,000; Large Courts must have a dedicated server = \$36,000/year
Testing and Development Environment		Hosted Services fees are invoiced at the launch of the implementation project to provide a necessary platform for the staging area until Go Live. At Go Live, the staging environment is replicated to build Production; UAT and Development environments needed post Go Live do not incur any additional fees.
Court/CJP	\$ -	
Subtotal	\$ 125.00	
Third-Party Software (List Individually) (Defined as ancillary software that works in conjunction with primary software)		
		N/A
		N/A
Subtotal	\$ -	
		N/A
Scanner & Proposal Pertinent Peripherals (List Individually)		
		N/A
	_	N/A

Subtotal	\$ -	
Subtotal	\$ 125.00	
Bulk Pricing Discount		
Discountable Software		
Less Discount		
Total License and Hardware Fees	\$ 125.00	

Annual Software Maintenance Fees		
Production & Non Production Environments		
Court/CJP		7
Total	\$ -	
Third-Party Software (Annual Maintenance) (Defined as ancillary software that works in conjunction with primary software)		
Total	\$ -	
Scanner and Other Peripheral Hardware (Annual Maintenance)		
Total	\$ -	
Subtotal	<i>\$</i> -	
Less Discount		
Total Annual Software Maintenance	\$ -	

### **Assumptions/Additional Comments**

Hosting Services costs included in this tab are reflective of SaaS offering; application and database hosting services provided by Amazon Web Services GovCloud platform offering. No stand-alone hardware or software fees are applicable.

On-premise hosting options are available for Courts/CJPs if required. Hosted Services costs shown above would not apply in this instance.

### 2. Payment Terms.

**A. Invoice Procedures.** After the JBE has accepted services and Work, Contractor will send one original and two copies of a correct, itemized invoice for the accepted services and Work to "Accounts Payable," at the address indicated in the applicable Participating Addendum. Invoices shall reference the Purchase Order Number and/or Contract as applicable.

Submitted invoices are to be in accordance with Exhibit 7 (Acceptance and Sign-Off Form).

Invoices are to be submitted in arrears for the services provided and within thirty (30) days of the accepted Work. Billing shall cover services not previously invoiced. JBEs will not pay in advance for (i) services or Work; or (ii) Software License fees prior to live, productive use of the Licensed Software ("Go-live").

- **B. Invoice Submittals.** Invoices must be submitted by mail to the location specified by the Participating Entity (unless the Participating Entity specifies another delivery method, e.g. electronic delivery).
- **C. Invoice Instructions.** Contractor will print each invoice on Contractor's standard printed bill form, and each invoice will include at least (i) the Agreement number, (ii) a unique invoice number, (iii) Contractor's name and address, (iv) the nature of the invoiced charge, (v) the total invoiced amount, and (vi) all other details the JBE considers reasonably necessary to permit the JBE to evaluate the services performed and the Work delivered, including the number of hours worked and the applicable hourly rate (as set forth in the Service and contractor Personnel Rates Table). If requested, Contractor will promptly correct any inaccuracy and resubmit the invoice.
- **D. Invoice Details.** Contractor will submit invoices to the JBE. Each invoice will have a number and will include the following information:
  - a) purchase order or agreement number;
  - b) service request date, if applicable;
  - c) detailed description of service(s), including the following information:
    - i. location where service(s) were performed;
    - ii. description of service(s) performed;
  - d) hours billed
  - e) hourly billing rate;
  - f) approved reimbursable expenses;
  - g) list of materials used, with pricing;
  - h) date of service completion;
  - i) name and address of contractor;
  - j) Contractor's federal taxpayer identification number.

Contractor will include all back up documentation and receipts for material costs, associated with each invoice.

- **E. Required Certification.** Contractor must include with any request for reimbursement from the JBE a certification that Contractor is not seeking reimbursement for costs incurred to assist, promote, or deter union organizing. If Contractor incurs costs or makes expenditures to assist, promote or deter union organizing, Contractor will maintain records sufficient to show that no reimbursement from the JBE was sought for these costs, and Contractor will provide those records to the Attorney General upon request.
- **F. Retention Amount.** During the implementation phase of this project, at least ten (10) percent of each invoice shall be withheld by the JBE and the aggregate amount withheld shall be paid to Contractor upon delivery and acceptance by JBE of the final implementation deliverable required by this Agreement and applicable Statement of Work.

**END OF EXHIBIT 8 - Revision 1**