# ATTACHMENT C

# PROPOSED PRICE QUOTATION FORM

**1.0** The proposed pricing indicated herein will not be held binding in an Agreement(s) that may be awarded as a result of the RFQ. The proposed rate structure and billing protocol provided in this Attachment C, will be evaluated by the Judicial Council and scored as set forth in the RFQ in Section 6., Evaluation of Proposals, under the Criteria No. 6 (Proposed Rate Structure and Billing Protocol). The information contained in the proposed price quotation form is for the Judicial Council’s information only. The Judicial Council will review Seller’s standard pricing structures, and the detailed formulae for and elements of the Seller’s pricing calculation. Final pricing details will be confirmed with the issuance of a duly authorized Sales Confirmation. See Attachment D, Judicial Council’s Form of Standard Agreement, Appendix G – Sample Sales Confirmation. The Buyer does not guarantee that a Seller awarded an Agreement under this RFQ will receive any authorized Sales Confirmation(s). For further information regarding the authorization of pricing and issuance of Services, see Attachment D, Judicial Council’s Form of Standard Agreement, Appendix B, Sections 2, 3, and 4.

**1.1** Proposed pricing levels for each of the below structures should include detailed formulae for, and elements of, their calculation, including levels of discounts, any applicable caps, floors or ceilings, on-off-peak pricing splits, and any adders such as for scheduling coordination, meter data management services, DASR submission, etc.

**1.2** Clearly indicate assumptions for each non-commodity component included in the proposal, if applicable, such as for ISO and any additional Power Exchange (PX) uplifts, unaccounted for energy, imbalances, etc. Do not include any assumption for costs of congestion management. For any proposal involving a share-the-savings structure, clearly indicate assumptions for indices against which savings are to be calculated, as well as the respective percentage split in savings to the customer and the ESP.

**1.3** On RFQ Attachment E, Acceptance of Terms and Conditions, the Proposer must check the appropriate box and sign the form. If the Proposer marks the second box, it must provide the required additional materials. An “exception” includes any addition, deletion, or other modification. If exceptions are identified, the Proposer must also submit (i) a redlined version of the Standard Agreement (Attachment D) that implements all proposed changes, and (ii) a written explanation and rationale for each exception and/or proposed change explaining why the change is necessary. See RFQ Sections 2.4.1 and 4.13.1 for additional detail.

[This space has been left intentionally blank, see Section 2.0 below]

**2.0 Responding ESPs should provide the following information in their response to this cost proposal template:**

**2.1** Direct Access (DA) service includes the below two (2) billing options.

Specify your firms preferred option for billing based on 1, and 2 herein:

|  |  |
| --- | --- |
| **Direct Access (DA) service, two (2) Billing Option scenarios.**  **\*\*Select one (1) option only.** | **Mark an X to indicate selected Billing Option** |
| 1) **DSP/Utility Consolidated Billing:** Buyer will receive one (1) invoice from the DSP for both Electricity Charges and DSP Charges. |  |
| 2) **Consolidated Billing:** Buyer will receive one (1) invoice from the Seller for both Electricity Charges and DSP Charges. |  |

**2.2** Provide information regarding your ESPs standard pricing structures currently utilized including structures for different building profiles and submit relevant sample billing statements.

## 2.3 Include information in your response regarding billing structures. Using the sample DSP bundled historical electricity service load data included with the RFQ as Attachment K, Sample Historical Electricity Usage, display the hypothetical MWh Rate for Electricity. Indicate your ESP’s proposed pricing structure(s) per MWh, basing your proposal on the calendar year 2019 data as provided in Attachment K.

**2.3.1) Provide each of the below pricing scenarios for options 1, 2, 3, 4.**

**Option 1:** 12 Months

**Option 2:** 24 Months

**Option 3:** 36 Months

**Option 4:** 60 Months

**2.3.2) Option 1:** Rate for Electricity shall be **[$\_\_\_\_\_\_\_\_]** per MWh.

**Option 2:** Rate for Electricity shall be [$\_\_\_\_\_\_\_\_] per MWh.

**Option 3:** Rate for Electricity shall be [$\_\_\_\_\_\_\_\_] per MWh.

**Option 4:** Rate for Electricity shall be [$\_\_\_\_\_\_\_\_] per MWh.

**2.3.3)** **Pass Through Charges:** MWh Rate for Electricity should not include items which will be Passed Through by the Seller.

**2.3.4) Seller shall indicate their tariff’s Rate Components in Tables:** 1, 3, 5, and 7. Seller should indicate which rate components will be invoiced to the Buyer on a pass-through basis by marking said rate components with a “P”. Rate Components marked with an “F” shall be included in the proposed MWh Rate for Electricity.

**2.3.5)** The Seller should indicate any theoretical DSP Charges applicable to Seller by the DSP for the single Delivery Point as indicated in Attachment K.

**2.3.6)** **Taxes.** Unless otherwise required by law, the Buyer is exempt from federal excise taxes and no payment will be made for any personal property taxes levied on Seller or on any taxes levied on employee wages. The Buyer shall only pay for applicable state or local sales, service, use, or similar taxes imposed on the Electricity supplied to the Buyer.

**2.3.7) Option 1: Seller to provide data in tables 1, and for the 12 month basis.**

**Table 1 – Rate Components:**

|  |  |
| --- | --- |
| Energy Charge |  |
| Basis Charge |  |
| Ancillary & Settlement Charges/Credits |  |
| California Resource Adequacy |  |
| CRR Hourly Settlements |  |
| CAISO Monthly CPM Allocation |  |
| Renewable Portfolio Standards Charge (“RPS”) |  |

**Other Charges:** Seller shall indicate below in Table 2 any Other Charges (“Other Charges”) additional to Table 1.

**Table 2 – Other Charges:**

|  |  |
| --- | --- |
| Type of Charge: | Background Information Regarding Charge: |
|  |  |
|  |  |

**2.3.8) Option 2: Seller to provide data in tables 3, and 4 for the 24 month basis.**

**Table 3 – Rate Components:**

|  |  |
| --- | --- |
| Energy Charge |  |
| Basis Charge |  |
| Ancillary & Settlement Charges/Credits |  |
| California Resource Adequacy |  |
| CRR Hourly Settlements |  |
| CAISO Monthly CPM Allocation |  |
| Renewable Portfolio Standards Charge (“RPS”) |  |

**Other Charges:** Seller shall indicate below in Table 4 any Other Charges (“Other Charges”) additional to Table 3.

**Table 4 – Other Charges:**

|  |  |
| --- | --- |
| Type of Charge: | Background Information Regarding Charge: |
|  |  |
|  |  |

**2.3.9 Option 3: Seller to provide data in tables 1, and 2 for the 36 month basis.**

**Table 5 – Rate Components:**

|  |  |
| --- | --- |
| Energy Charge |  |
| Basis Charge |  |
| Ancillary & Settlement Charges/Credits |  |
| California Resource Adequacy |  |
| CRR Hourly Settlements |  |
| CAISO Monthly CPM Allocation |  |
| Renewable Portfolio Standards Charge (“RPS”) |  |

**Other Charges:** Seller shall indicate below in Table 6 any Other Charges (“Other Charges”) additional to Table 5.

**Table 6 – Other Charges:**

|  |  |
| --- | --- |
| Type of Charge: | Background Information Regarding Charge: |
|  |  |
|  |  |

**2.3.10 Option 4: Seller to provide data in tables 1, and 2 for the 60 month basis.**

**Table 7 – Rate Components:**

|  |  |
| --- | --- |
| Energy Charge |  |
| Basis Charge |  |
| Ancillary & Settlement Charges/Credits |  |
| California Resource Adequacy |  |
| CRR Hourly Settlements |  |
| CAISO Monthly CPM Allocation |  |
| Renewable Portfolio Standards Charge (“RPS”) |  |

**Other Charges:** Seller shall indicate below in Table 8 any Other Charges (“Other Charges”) additional to Table 7.

**Table 8 – Other Charges:**

|  |  |
| --- | --- |
| Type of Charge: | Background Information Regarding Charge: |
|  |  |
|  |  |

**2.4** If Consolidated Billing is used for this transaction, will the ESP perform the billing function itself, or does it intend to use a third-party billing provider?

**2.5** Does the ESP or its third-party billing provider also handle consolidation with electric of other commodities or utility services, such as natural gas, telephone, water, etc.?

**2.6** Provide a copy of the billing form that will be used for this transaction.

**2.7** Describe the customer credit standards used by the ESP. If required, what form(s) of customer security does the ESP normally accept?

**END OF ATTACHMENT C**